**T & S Management Services, LLC**

***We Are A Training Solutions Company***

***2022 State of Industry***

**Sales (per month)**

**Gallons sold:                         161,202**

**Fuel Margin: 35.18 cpg**

**Credit Card Fees: 6.61 cpg**

**Net Margin: 28.57 cpg**

**Cold Drink Fountain Sales: $4,679 46.4% gross profit**

**Food Service Sold: $49,765 54.1% gross profit**

**Cigarettes Sold: $61,550 13.6% gross profit**

**Other Store Sales $110,790 37.1% gross profit**

**Gross Profit $/Labor Hour $38.79**

**Store Size (square feet): 4,266**

**In-Store Sales per square foot: $75.43**

**Wages: $40,789**

**Utilities: $3,646**

**Repairs & Maintenance $5,207**

**Facility Expenses 17,958**

**Store transactions (per week): 39,959**

**Employee Turnover: 123%**

**Store Managers 46%**

As Reported by NACS Magazine

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**How Does Your Store Compare?**